

# **Pro Mujer International**

## **Consolidated Financial Statements and Supplementary Information Years Ended December 31, 2016 and 2015**

## **Pro Mujer International**

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Consolidated Financial Statements and Supplementary Information  
Years Ended December 31, 2016 and 2015

# Pro Mujer International

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## Independent Auditor's Report

Board of Directors  
Pro Mujer International

We have audited the accompanying consolidated financial statements of Pro Mujer International ("Pro Mujer"), which comprise the consolidated statements of financial position as of December 31, 2016 and 2015, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### *Management's Responsibility for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Pro Mujer as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

***Other Matters***

***Supplementary Information***

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidating schedules of financial position as of December 31, 2016 and 2015 and consolidating schedules of activities for the years then ended are presented for purposes of additional analysis and are not a required part of the basic consolidated financial statements. The consolidating schedules of financial position and consolidating schedules of activities are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

BDO USA, LLP

July 6, 2017

**Pro Mujer International**  
**Consolidated Statements of Financial Position**

<i>December 31,</i>	2016	2015
<b>Assets</b>		
<b>Current:</b>		
Cash and cash equivalents (Note 2)	\$ 28,352,991	\$ 13,813,447
Restricted cash held in escrow (Note 2)	6,264,218	4,086,477
Investments, at fair value (Notes 2 and 3)	1,446,430	608,426
Accounts receivable, net (Note 2)	1,024,434	470,483
Grants and pledges receivable, net, current portion (Notes 2 and 5)	566,072	1,085,560
Loans receivable, net (Notes 2 and 4)	134,784,442	129,344,790
Interest and commissions receivable (Note 2)	3,010,891	2,859,195
Prepaid and other assets (Note 2)	1,921,909	1,611,019
<b>Total Current Assets</b>	<b>177,371,387</b>	<b>153,879,397</b>
Long-Term Grants and Pledges Receivable, Net, Less Current Portion (Notes 2 and 5)	-	440,772
Property and Equipment, Net (Notes 2 and 6)	5,122,869	5,626,553
Intangible Assets, Net (Notes 2 and 7)	828,288	1,047,575
<b>Total Assets</b>	<b>\$183,322,544</b>	<b>\$160,994,297</b>
<b>Liabilities and Net Assets</b>		
<b>Current Liabilities:</b>		
Accounts payable and accrued liabilities	\$ 9,432,182	\$ 8,579,085
Income taxes payable (Note 8)	2,467,612	533,925
Guarantees payable (Note 9)	5,316,029	5,520,295
Interest payable (Note 10)	2,089,237	1,753,739
Notes payable, current portion (Notes 10 and 11)	58,643,403	45,718,473
<b>Total Current Liabilities</b>	<b>77,948,463</b>	<b>62,105,517</b>
Long-Term Notes Payable, Less Current Portion (Notes 10 and 11)	46,789,552	40,849,327
Other Long-Term Liabilities (Note 8)	2,358,020	1,745,799
<b>Total Liabilities</b>	<b>127,096,035</b>	<b>104,700,643</b>
<b>Commitments and Contingencies (Notes 8, 9, 10, 11, 12, 13, 14, 15 and 16)</b>		
<b>Net Assets (Notes 2, 12 and 13):</b>		
Unrestricted	54,314,856	52,492,091
Temporarily restricted (Note 12)	1,770,780	3,660,690
Permanently restricted (Note 13)	140,873	140,873
<b>Total Net Assets</b>	<b>56,226,509</b>	<b>56,293,654</b>
<b>Total Liabilities and Net Assets</b>	<b>\$183,322,544</b>	<b>\$160,994,297</b>

*See accompanying notes to consolidated financial statements.*

# Pro Mujer International

## Consolidated Statement of Activities

*Year ended December 31, 2016*

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Operating Revenues:</b>				
Financial revenues:				
Interest and commissions:				
From loans	\$58,366,932	\$ -	\$ -	\$58,366,932
From cash and cash equivalents	181,065	-	-	181,065
	58,547,997	-	-	58,547,997
Financial expenses:				
Interest expense	(9,276,496)	-	-	(9,276,496)
Allowance for loan losses (Note 4)	(4,017,849)	-	-	(4,017,849)
<b>Financial Revenues, Net</b>	<b>45,253,652</b>	<b>-</b>	<b>-</b>	<b>45,253,652</b>
Contributions and other revenue:				
Grants, contributions and pledges	1,521,983	1,007,593	-	2,529,576
In-kind contributions (Note 2)	201,211	-	-	201,211
Net assets released from restrictions (Notes 12 and 13)	2,901,707	(2,897,503)	(4,204)	-
Other program revenue	4,113,896	-	4,204	4,118,100
<b>Total Contributions and Other Revenue (Expense)</b>	<b>8,738,797</b>	<b>(1,889,910)</b>	<b>-</b>	<b>6,848,887</b>
<b>Operating Revenues, Net</b>	<b>53,992,449</b>	<b>(1,889,910)</b>	<b>-</b>	<b>52,102,539</b>
<b>Operating Expenses:</b>				
Credit and other program services	41,404,944	-	-	41,404,944
Management and general	4,091,229	-	-	4,091,229
Fundraising and development	2,309,930	-	-	2,309,930
<b>Total Operating Expenses</b>	<b>47,806,103</b>	<b>-</b>	<b>-</b>	<b>47,806,103</b>
<b>Change in Net Assets Before Nonoperating Expenses</b>	<b>6,186,346</b>	<b>(1,889,910)</b>	<b>-</b>	<b>4,296,436</b>
<b>Nonoperating Expenses:</b>				
Income tax expense (Notes 2 and 8)	(3,280,730)	-	-	(3,280,730)
Translation adjustment	(1,109,831)	-	-	(1,109,831)
Prior year adjustment	26,980	-	-	26,980
<b>Total Nonoperating Expenses</b>	<b>(4,363,581)</b>	<b>-</b>	<b>-</b>	<b>(4,363,581)</b>
<b>Change in Net Assets</b>	<b>1,822,765</b>	<b>(1,889,910)</b>	<b>-</b>	<b>(67,145)</b>
<b>Net Assets, Beginning of Year</b>	<b>52,492,091</b>	<b>3,660,690</b>	<b>140,873</b>	<b>56,293,654</b>
<b>Net Assets, End of Year</b>	<b>\$54,314,856</b>	<b>\$ 1,770,780</b>	<b>\$140,873</b>	<b>\$56,226,509</b>

*See accompanying notes to consolidated financial statements.*

# Pro Mujer International

## Consolidated Statement of Activities

*Year ended December 31, 2015*

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Operating Revenues:</b>				
Financial revenues:				
Interest and commissions:				
From loans	\$53,070,394	\$ -	\$ -	\$53,070,394
From cash and cash equivalents	258,278	-	-	258,278
	53,328,672	-	-	53,328,672
Financial expenses:				
Interest expense	(8,878,857)	-	-	(8,878,857)
Allowance for loan losses (Note 4)	(3,322,441)	-	-	(3,322,441)
<b>Financial Revenues, Net</b>	<b>41,127,374</b>	<b>-</b>	<b>-</b>	<b>41,127,374</b>
Contributions and other revenue:				
Grants, contributions and pledges	1,929,251	2,900,490	-	4,829,741
In-kind contributions (Note 2)	272,530	-	-	272,530
Net assets released from restrictions (Notes 12 and 13)	6,003,063	(5,744,054)	(259,009)	-
Other program revenue	4,176,573	-	15,402	4,191,975
<b>Total Contributions and Other Revenue</b>	<b>12,381,417</b>	<b>(2,843,564)</b>	<b>(243,607)</b>	<b>9,294,246</b>
<b>Operating Revenues, Net</b>	<b>53,508,791</b>	<b>(2,843,564)</b>	<b>(243,607)</b>	<b>50,421,620</b>
<b>Operating Expenses:</b>				
Credit and other program services	44,555,695	-	-	44,555,695
Management and general	3,575,339	-	-	3,575,339
Fundraising and development	1,954,000	-	-	1,954,000
<b>Total Operating Expenses</b>	<b>50,085,034</b>	<b>-</b>	<b>-</b>	<b>50,085,034</b>
<b>Change in Net Assets Before Nonoperating Expenses</b>	<b>3,423,757</b>	<b>(2,843,564)</b>	<b>(243,607)</b>	<b>336,586</b>
<b>Nonoperating Expenses:</b>				
Income tax expense (Notes 2 and 8)	(1,098,837)	-	-	(1,098,837)
Translation adjustment	(3,558,178)	-	-	(3,558,178)
Prior year adjustment	(248,852)	-	-	(248,852)
<b>Total Nonoperating Expenses</b>	<b>(4,905,867)</b>	<b>-</b>	<b>-</b>	<b>(4,905,867)</b>
<b>Change in Net Assets</b>	<b>(1,482,110)</b>	<b>(2,843,564)</b>	<b>(243,607)</b>	<b>(4,569,281)</b>
<b>Net Assets, Beginning of Year</b>	<b>53,974,201</b>	<b>6,504,254</b>	<b>384,480</b>	<b>60,862,935</b>
<b>Net Assets, End of Year</b>	<b>\$52,492,091</b>	<b>\$ 3,660,690</b>	<b>\$ 140,873</b>	<b>\$56,293,654</b>

*See accompanying notes to consolidated financial statements.*

# Pro Mujer International

## Consolidated Statement of Functional Expenses

*Year ended December 31, 2016*

	Credit and Other Program Services	Management and General	Fundraising and Development	Total
Salaries	\$18,114,712	\$2,073,616	\$1,451,247	\$21,639,575
Fringe benefits (Note 15)	6,611,030	585,725	246,651	7,443,406
Professional fees (Note 2(n))	1,835,079	442,984	189,931	2,467,994
Travel and transportation	1,138,040	98,779	134,197	1,371,016
Office supplies and expenses	2,165,426	141,815	6,932	2,314,173
Rent and utilities (Note 16)	4,190,161	404,215	132,807	4,727,183
Printing and copying	211,101	19,357	15,509	245,967
Vehicles, registration and insurance	458,417	43,388	16,214	518,019
Training and professional development	298,251	15,343	11,265	324,859
Depreciation and amortization	1,623,810	122,303	20,332	1,766,445
Events and advertising	400,428	17,696	29,091	447,215
Miscellaneous taxes	618,302	22,390	-	640,692
Other program operating expenses	1,934,718	-	-	1,934,718
Other expenses	1,572,842	63,726	15,924	1,652,492
Impaired asset (Note 2(m))	149,929	-	-	149,929
Financial expenses	82,698	39,892	39,830	162,420
<b>Total</b>	<b>\$41,404,944</b>	<b>\$4,091,229</b>	<b>\$2,309,930</b>	<b>\$47,806,103</b>

*See accompanying notes to consolidated financial statements.*

# Pro Mujer International

## Consolidated Statement of Functional Expenses

*Year ended December 31, 2015*

	Credit and Other Program Services	Management and General	Fundraising and Development	Total
Salaries	\$18,422,280	\$1,595,467	\$1,052,798	\$21,070,545
Fringe benefits (Note 15)	7,526,847	498,060	233,860	8,258,767
Professional fees (Note 2(n))	2,901,098	686,493	66,273	3,653,864
Travel and transportation	1,488,867	-	-	1,488,867
Office supplies and expenses	2,343,527	155,505	65,889	2,564,921
Rent and utilities (Note 16)	4,358,370	266,302	109,481	4,734,153
Printing and copying	184,351	29,405	29,455	243,211
Vehicles, registration and insurance	434,734	34,432	19,902	489,068
Training and professional development	431,602	49,076	9,286	489,964
Depreciation and amortization	1,812,825	99,892	23,936	1,936,653
Events and advertising	293,374	-	236,608	529,982
Miscellaneous taxes	747,864	23,183	-	771,047
Other program operating expenses	2,006,770	-	-	2,006,770
Other expenses	930,533	61,161	14,876	1,006,570
Impaired asset (Note 2(m))	535,200	-	-	535,200
Financial expenses	137,453	76,363	91,636	305,452
<b>Total</b>	<b>\$44,555,695</b>	<b>\$3,575,339</b>	<b>\$1,954,000</b>	<b>\$50,085,034</b>

*See accompanying notes to consolidated financial statements.*

**Pro Mujer International**  
**Consolidated Statements of Cash Flows**

<i>Year ended December 31,</i>	2016	2015
<b>Cash Flows From Operating Activities:</b>		
Change in net assets	\$ (67,145)	\$ (4,569,281)
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation	1,446,554	1,553,770
Amortization	319,891	382,793
Donated stock	(289,181)	(145,361)
Realized gain on sale of investments	(1,670)	(6,436)
Unrealized loss (gain) on investments	(4,533)	31,226
Loan receivable write-offs	(2,247,930)	(3,840,219)
Provision for allowance for doubtful accounts on loans receivable	6,913,470	5,872,201
Effect of foreign currency movements on loans receivable	(3,070,507)	1,714
(Decrease) increase in present value discount on grants and pledges receivable	(13,223)	13,223
Loss on disposal of furniture and equipment	92,407	151,164
Change in valuation of capital assets	(31,295)	(98,209)
Loss on disposal of intangible assets	46,840	89
Change in valuation of intangible assets	92,528	(3,181)
Change in valuation of notes payable	(2,334,926)	(3,496,491)
Change in other long-term liabilities	612,221	407,421
(Increase) decrease in:		
Restricted cash held in escrow	(2,177,741)	220,150
Accounts receivable	(553,951)	(256,376)
Grants and pledges receivable	973,483	1,333,031
Prepaid and other assets	(310,890)	(433,175)
Loans receivable	(7,034,685)	(6,963,182)
Interest and commissions receivable	(151,696)	23,786
Increase (decrease) in:		
Accounts payable and accrued liabilities	853,097	(151,774)
Income taxes payable	1,933,687	304,691
Interest payable	335,498	(110,711)
<b>Net Cash Used In Operating Activities</b>	<b>(4,669,697)</b>	<b>(9,779,137)</b>
<b>Cash Flows From Investing Activities:</b>		
Purchases of investments	(1,163,428)	(31,299)
Proceeds from sales of investments	620,808	131,250
Purchases of property and equipment	(1,003,982)	(908,551)
Purchases of intangible assets	(239,972)	(313,754)
<b>Net Cash Used In Investing Activities</b>	<b>(1,786,574)</b>	<b>(1,122,354)</b>
<b>Cash Flows From Financing Activities:</b>		
Payments on guarantees payable	(204,266)	(786,835)
Proceeds from notes payable	68,176,712	44,949,574
Principal payments on notes payable	(46,976,631)	(52,450,086)
<b>Net Cash Provided By (Used In) Financing Activities</b>	<b>20,995,815</b>	<b>(8,287,347)</b>
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	<b>14,539,544</b>	<b>(19,188,838)</b>
<b>Cash and Cash Equivalents, Beginning of Year</b>	<b>13,813,447</b>	<b>33,002,285</b>
<b>Cash and Cash Equivalents, End of Year</b>	<b>\$ 28,352,991</b>	<b>\$ 13,813,447</b>
<b>Supplemental Disclosures of Cash Flow Information:</b>		
Interest paid	\$ 8,940,998	\$ 8,989,568
Income taxes paid	1,347,043	794,146

*See accompanying notes to consolidated financial statements.*

# Pro Mujer International

## Notes to Consolidated Financial Statements

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### 1. Description of Organization

(a) Pro Mujer International (“Pro Mujer”) consists of Pro Mujer, Inc., a not-for-profit organization incorporated in Washington DC, under the laws of the United States as a tax-exempt public charity under section 501(c)(3) of the Internal Revenue Code with operations in New York City, and includes operations of affiliated entities in Argentina, Bolivia, Mexico, Nicaragua, and Peru. Founded in 1990, Pro Mujer is a results-driven organization that leverages financial inclusion to create sustainable economic, health, and social opportunities for underserved women in Latin America.

Pro Mujer has served female entrepreneurs over the past 26 years, principally by providing loans and financial services to individuals and groups of individuals that lack access to traditional financial institutions. These financial services, such as savings, loans, and insurance, are part of a fully integrated social vision, supported by business and empowerment training, preventative health education, and primary healthcare services. To date, Pro Mujer has disbursed nearly \$3 billion United States (“U.S.”) dollars (“Dollars”) in small loans to women in Latin America and provided over 7 million health interventions.

Pro Mujer is committed to creating economic opportunity and improving the quality of life for Latin America’s poorest women, many of whom are also victims of gender-based violence and bias, suffer from chronic, non-communicable diseases, work in the informal economic sector without safety nets, and live as prey for predatory lenders. Pro Mujer believes, and the research shows, that women are key to unlocking global economic potential. With this goal in mind, Pro Mujer operates under a dual pledge to sustainability and social outreach. Pro Mujer loans serve as renewable resources that empower individuals, improve community economics, and ignite deep, meaningful transformation in the world’s most marginalized regions.

(b) Pro Mujer operates through Pro Mujer, Inc. (“PMI - New York”), which maintains operational control and oversight of the following affiliated entities:

#### *United States of America*

- Pro Mujer Nicaragua, LLC (“PMN LLC”) is incorporated as a limited liability corporation under the laws of the State of Delaware in the United States of America. PMI - New York holds directly 100% of the Class A Member interests of PMN LLC (Class A Member is the only class with economic rights).
- Pro Mujer Social Enterprises, LLC (“PMSE LLC”) is incorporated as a limited liability corporation under the laws of the State of Delaware in the United States of America established by PMI - New York in 2014. Currently it has no operations.

#### *Argentina*

- Fundación Pro Mujer Argentina (“Pro Mujer - Argentina”) is incorporated as a non-profit organization under the laws of Argentina.

#### *Bolivia*

- Fundación Pro Mujer Bolivia (“Pro Mujer - Bolivia”) is incorporated under the laws of Bolivia as a non-profit institution to provide financial services in the micro credit sector. Pro Mujer - Bolivia is in the process of obtaining a license to operate as a Financial Development Institution (“IFD”).
- Pro Mujer, Inc. - Bolivia (“PMI - Bolivia”) is incorporated under the laws of the United States, and authorized to operate in Bolivia.

# Pro Mujer International

## Notes to Consolidated Financial Statements

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### *Nicaragua*

- Pro Mujer Nicaragua, LLC (Sucursal Nicaragua) (“Pro Mujer - Nicaragua”) is a branch in Nicaragua of PMN LLC.
- Pro Mujer, Inc. - Nicaragua (“PMI - Nicaragua”) is incorporated under the laws of the United States, and authorized to operate in Nicaragua.
- PMI - Nicaragua made a contribution to Pro Mujer - Nicaragua for its creation. As a result, the assets, liabilities and net assets of PMI - Nicaragua are now considered assets, liabilities and net assets of Pro Mujer - Nicaragua.
- At December 31, 2016, the investments held by PMI - New York in Pro Mujer - Nicaragua and PMI - Nicaragua totaled \$5,145,914, which was eliminated upon consolidation.

### *Mexico*

- Asociación Promujer de México, S.A. de C.V., SOFOM, ENR, (“Pro Mujer - Mexico”) is incorporated as a commercial entity under the laws of Mexico, subject to income tax and an affiliate of Pro Mujer, Inc. (known as Asociación Promujer de Mexico, A. C. prior to its successful transformation during 2016).
- Pro Mujer Mexico Apoyo, A.C. (“Pro Mujer - Mexico NGO”) is incorporated as a non-profit organization under the laws of Mexico.
- PMI - New York owns 99.99% shares in Pro Mujer - Mexico and PMSE LLC owns the remaining 00.01% shares. At December 31, 2016 the investment held by PMI - New York in Pro Mujer - Mexico totaled \$5,159,515, which was eliminated upon consolidation.

### *Peru*

- Pro Mujer Inc. (“PMI - Peru”) - incorporated under the laws of the United States. PMI - Peru operates as a branch office of Pro Mujer, Inc.

### *(c) Principles of Consolidation*

The accompanying consolidated financial statements include the accounts of Pro Mujer, Inc. and all entities mentioned above which are related by common members of the Board of Directors. Intercompany transactions have been eliminated in consolidation. All entities are collectively referred to as “Pro Mujer.”

## **2. Summary of Significant Accounting Policies**

### ***(a) Basis of Presentation***

The accompanying consolidated financial statements are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States (“U.S. GAAP”). In the consolidated statements of financial position, assets and liabilities are presented in order of liquidity or conversion to cash and their maturity resulting in the use of cash, respectively.

### ***(b) Financial Statement Presentation***

The classification of a not-for-profit organization’s net assets and its support, revenue and expenses is based on the existence or absence of donor-imposed restrictions. It requires that the amounts for each of the classes of net assets, permanently restricted, temporarily restricted, and unrestricted be displayed in a statement of financial position and that the amounts of change in each of those classes of net assets be displayed in a statement of activities.

# Pro Mujer International

## Notes to Consolidated Financial Statements

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These classes are defined as follows:

**Permanently Restricted** - Net assets resulting from contributions and other inflows of assets whose use by Pro Mujer is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of Pro Mujer. The income from permanently restricted net assets are available for unrestricted and temporarily restricted purposes.

**Temporarily Restricted** - Net assets resulting from contributions and other inflows of assets whose use by Pro Mujer is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of Pro Mujer pursuant to those stipulations. When such stipulations end or are fulfilled, such temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities. Temporarily restricted contributions and grants, the requirements of which are met in the year of donation, are reported as unrestricted.

**Unrestricted** - The part of net assets that is neither permanently nor temporarily restricted by donor-imposed stipulations.

**(c) Cash and Cash Equivalents**

Pro Mujer considers all highly liquid instruments purchased with a maturity of three months or less to be cash equivalents.

**(d) Accounts Receivable, Net**

Accounts receivable are comprised of advances to staff and amounts due from credits from vendors. All amounts are stated at fair value. The allowance with respect to accounts receivable at December 31, 2016 and 2015 was \$98,839 and \$180,130, respectively.

**(e) Loans Receivable, Net**

Loans receivable include loans made by Pro Mujer to low-income individuals or families in Argentina, Bolivia, Mexico, Nicaragua and Peru.

Pro Mujer adjusts an allowance for doubtful accounts that represent the best estimate of probable or expected losses in the loan portfolio. Pro Mujer maintains provisions for uncollectible accounts in two types: Generic and Specific. Refer to Note 4 for more information.

At December 31, 2016 and 2015, the allowance for doubtful accounts was \$7,416,248 and \$5,821,215, respectively.

**(f) Grants, Contributions and Pledges, Net**

Contributions, which include unconditional promises to give (pledges), are recognized as revenue in the period received. Contributions to be received after one year are discounted at an appropriate discount rate. The carrying values of grants and pledges receivable have been reduced by an appropriate allowance for uncollectible accounts, based on historical collection experience, and therefore, approximates net realizable value. Grants and pledges receivable are written off in the period in which they are deemed to be uncollectible and payments subsequently received are recorded as income in the period received. Management determined that there was no allowance that needed to be recorded.

**(g) Interest and Commissions Receivable**

Interest and commissions receivable represent amounts currently due on loans and advances to customers. The allowance with respect to interest and commissions receivables is included in the allowance for the loans receivable found in Note 4.

# Pro Mujer International

## Notes to Consolidated Financial Statements

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### **(h) Prepaid and Other Assets**

Prepaid expenses and other assets include deposits for rent expense, transfers in transit and various prepayments made for subscriptions, insurance expenses and payments for taxes.

### **(i) Intangible Assets, Net**

Intangible assets arising from computer software development costs and related licenses are recognized as capital assets and are amortized using the straight-line method over the estimated useful lives of the related assets, generally two to five years. The threshold for capitalization is \$3,000 for PMI - New York while all other Pro Mujer entities use useful lives over one year regardless of costs.

Yearly, the intangible assets are reviewed for impairment and when the asset's carrying amount exceeds its respective recoverable amount, an impairment charge is recorded for the excess of the carrying amount over the fair value of the asset.

### **(j) Write-Off Policy**

Pro Mujer will write off a loan when it is determined uncollectible; it is written off against the related allowance for doubtful accounts. Such loans are written off after all the necessary collection procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off decrease the amount of the provision for credit losses in the consolidated statements of activities and are recorded when cash is received.

Loans are written off after a loan is 180 days past due. Loans in default are not refinanced. If loans are recovered after they are written off, they are recorded as revenue in interests included in the loan interest and commissions from loans line of the consolidated statements of activities, in the case of the recovered interest, they are recorded in the other program revenue line, in the case when the principal of the loan is received. Refer to Note 4 for more information.

### **(k) Restricted Cash Held in Escrow**

Restricted cash balances include deposits from loan recipients, which are held in bank accounts in PMI - Peru and Pro Mujer - Mexico. As of December 31, 2016, the bank account balance was \$3,425,244 and \$2,838,974, respectively, and for 2015, the balance was \$3,691,193 and \$395,284, respectively. The funds are client savings in Peru and a liquid guarantee in Mexico as a form of collateral.

### **(l) Property and Equipment, Net**

Property and equipment are recorded at cost or, if contributed, at their market value at date of contribution. Property and equipment over \$3,000 for PMI - New York is capitalized. All other Pro Mujer entities capitalize all assets with a useful life over 1 year regardless of cost. Maintenance and repairs are charged to expense and betterments to the asset's life are capitalized. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Leasehold improvements are amortized over the shorter of the lease term or the estimated useful lives of the related assets.

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Buildings and offices	20 years
Leasehold improvements	5 - 20 years
Computer equipment	5 years
Furniture and office equipment	2 - 20 years
Vehicles	2 - 8 years
Other	3 - 5 years

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# Pro Mujer International

## Notes to Consolidated Financial Statements

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### **(m) Impairment of Long-Lived Assets to be Disposed Of**

Professional standards provide a single accounting model for long-lived assets to be disposed of. Professional standards also change the criteria for classifying an asset as held for sale, and broaden the scope of businesses to be disposed of that qualify for reporting as discontinued operations and change the timing of recognizing losses on such operations. In accordance with professional standards, long-lived assets, such as property, plant and equipment, and purchased intangible assets subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future net cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of would be separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and no longer depreciated. The assets and liabilities of a disposed group classified as held for sale would be presented separately in the appropriate asset and liability sections of the balance sheet. For 2016 and 2015, software development costs of \$149,929 and \$535,200, respectively, were written off.

### **(n) Contributed Services**

Services provided for legal, advertising and other services were donated to Pro Mujer. The estimated fair market value of these services for 2016 and 2015 was \$201,211 and \$272,530, respectively. These services are reflected as in-kind contributions and expenses of services in the accompanying consolidated statements of activities, and in the consolidated statements of functional expenses under professional fees.

### **(o) Income Taxes**

PMI - New York is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

Pro Mujer - Argentina is exempt from Argentinean income taxes in accordance with Argentinean tax law as it relates to non-profit organizations operating in Argentina.

Pro Mujer - Mexico NGO is exempt from Mexican income taxes in accordance with Mexican tax law as it relates to non-profit organizations operating in Mexico.

Pro Mujer - Mexico due to the nature of its operations, is subject to income tax of 30% on net current earnings. Pro Mujer - Mexico incurred income tax expense for 2016 and 2015 of \$824,053 and \$2,845, respectively.

Pro Mujer - Nicaragua is subject to income taxes in accordance with Nicaraguan law which requires that income taxes are calculated based on the greater of either one (1) percent of total net assets or 30% of net taxable income. Pro Mujer - Nicaragua incurred income tax expense of \$502,714 during 2016 and received a tax benefit of \$115,044 in 2015.

PMI - Nicaragua is exempt from income taxes in Nicaragua in accordance with Nicaragua tax law as it operates as a non-profit organization.

In accordance with U.S. GAAP, an organization must recognize a tax liability associated with tax positions taken for tax return purposes when it is more likely than not that the position will not be sustained upon examination by a taxing authority. Pro Mujer does not believe it has taken any material uncertain tax positions and, accordingly, it has not recorded any liability for unrecognized tax benefits. For PMI - Peru, discussed further in Note 8, a tax liability has been established and recorded.

# Pro Mujer International

## Notes to Consolidated Financial Statements

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For the years ended December 31, 2016 and 2015, there was no interest or penalties recorded or included in the consolidated statements of activities.

### **(p) Use of Estimates**

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, as well as the disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

### **(q) Allocation Methodology**

Common costs incurred for Pro Mujer for the various programs are allocated directly to respective programs as incurred and/or utilizing predetermined allocation rates established by management.

### **(r) Net Asset Classification**

In accordance with the professional standard for “Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act (“UPMIFA”) and Enhanced Disclosures for All Endowment Funds,” Pro Mujer treats all donor restricted endowment funds as permanently restricted net assets. These endowment funds are invested in a pool with all other investments of Pro Mujer.

In the years when there is a deficit return on investments related to the endowment funds, the deficit results in a reduction of endowment-related temporarily restricted net assets. When no further amount remains in temporarily restricted net assets, the losses are used to reduce unrestricted net assets. In the years when there is a positive return on endowment investments, the returns are initially adjusted against previous amounts that had been recorded as reductions in unrestricted net assets, after adjustment of which all remaining balances are included in temporarily restricted net assets.

In 2010, New York State enacted the New York Prudent Management of Institutional Funds Act (“NYPMIFA”). This law, which is a modified version of UPMIFA, made significant changes to the rules governing how New York not-for-profit organizations may manage, invest and spend their endowment funds. The law is designed to allow organizations to cope more easily with fluctuations in the value of their endowments and to afford them greater access to funds needed to support their programs and services in difficult financial times. It also expanded the options available to organizations seeking relief from donor restrictions on funds that have become obsolete, impracticable or wasteful. NYPMIFA applies to New York not-for-profit, education and religious corporations, associations organized and operated exclusively for charitable purposes, and certain trusts. The adoption of this law did not have a material effect on Pro Mujer’s consolidated financial statements.

### **(s) Fair Value Measurements**

Professional standards establish a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that inputs that are most observable be used when available. Observable inputs are inputs that market participants operating within the same marketplace as Pro Mujer would use in pricing its assets based on independently derived and objectively determinable market data. Unobservable inputs are inputs that cannot be sourced from a broad active market in which assets identical or similar to those which Pro Mujer holds are traded. Pro Mujer estimates the price of any assets for which there are only unobservable inputs by using assumptions that market participants that have investments in the same or similar assets would use as determined by the money managers administering each investment based on the best information available in the circumstances. The input hierarchy is

# Pro Mujer International

## Notes to Consolidated Financial Statements

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broken down into three levels based on the degree to which the exit price is independently observable or determinable as follows:

Level 1 - Valuation based on quoted market prices in active markets for identical assets or liabilities. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.

Level 2 - Valuation based on quoted market prices of investments that are not actively traded or for which certain significant inputs are not observable, either directly or indirectly.

Level 3 - Valuation based on inputs that are unobservable and reflect management's best estimate of what market participants would use as fair value.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

### **(t) Investment Income**

Investment income is recognized when earned and consists of interest and dividends. Dividends are recorded on the ex-dividend date. Purchases and sales are recorded on a trade-date basis.

### **(u) Accounting Pronouncements Issued But Not Yet Adopted**

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, "Revenue from Contracts with Customers," which is a comprehensive new revenue recognition standard that will supersede existing revenue recognition guidance. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The FASB also issued ASU 2015-14 which deferred the effective date for Pro Mujer until annual periods beginning after December 15, 2018. Earlier adoption is permitted subject to certain limitations. The amendments in this update are required to be applied retrospectively to each prior reporting period presented or with the cumulative effect being recognized at the date of initial application. Management is currently evaluating the impact of this ASU on its consolidated financial statements.

In August 2014, the FASB issued ASU 2014-15, "Presentation of Financial Statements - Going Concern: Disclosures of Uncertainties about an Entity's Ability to Continue as a Going Concern." This ASU provides guidance about management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern and to provide related footnote disclosures. Specifically, this ASU provides a definition of the term substantial doubt and requires an assessment for a period of one year after the date that the financial statements are issued (or available to be issued). It also requires certain disclosures when substantial doubt is alleviated as a result of consideration of management's plans and requires an express statement and other disclosures when substantial doubt is not alleviated. The new standard will be effective for reporting periods beginning after December 15, 2016, with early adoption permitted. Pro Mujer will apply the provisions of this standard upon adoption.

In February 2016, the FASB issued ASU 2016-02, "Accounting for Leases," which applies a right-of-use ("ROU") model that requires a lessee to record, for all leases with a lease term of more than 12 months, an asset representing its right to use the underlying asset and a liability to make lease payments. For leases with a term of 12 months or less, a practical expedient is available whereby a lessee may elect, by class of underlying asset, not to recognize an ROU asset or lease liability. At inception, lessees must classify all leases as either finance or operating based on five criteria. Balance sheet recognition of finance and operating leases is similar, but the pattern of expense

# Pro Mujer International

## Notes to Consolidated Financial Statements

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recognition in the income statement, as well as the effect on the statement of cash flows, differs depending on the lease classification. In addition, lessees and lessors are required to provide certain qualitative and quantitative disclosures to enable users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. The amendments are effective for fiscal years beginning after December 15, 2019. Management is currently evaluating the impact of this ASU on its consolidated financial statements.

In August 2016, the FASB issued ASU 2016-14, "Not-for-Profit Entities and Health Care Entities - Presentation of Financial Statements of Not-for-Profit Entities." The ASU amends the current reporting model for nonprofit organizations and enhances their required disclosures. The major changes include: (a) requiring the presentation of only two classes of net assets now entitled "net assets without donor restrictions" and "net assets with donor restrictions," (b) modifying the presentation of underwater endowment funds and related disclosures, (c) requiring the use of the placed in service approach to recognize the expirations of restrictions on gifts used to acquire or construct long-lived assets absent explicit donor stipulations otherwise, (d) requiring that all nonprofits present an analysis of expenses by function and nature in either the statement of activities, a separate statement, or in the notes and disclose a summary of the allocation methods used to allocate costs, (e) requiring the disclosure of quantitative and qualitative information regarding liquidity and availability of resources, (f) presenting investment return net of external and direct expenses, and (g) modifying other financial statement reporting requirements and disclosures intended to increase the usefulness of nonprofit financial statements. The ASU is effective for fiscal years beginning after December 15, 2017. Early adoption is permitted. The provisions of the ASU must be applied on a retrospective basis for all years presented although certain optional practical expedients are available for periods prior to adoption. Management is currently evaluating the impact of this ASU on its consolidated financial statements.

On January 2017, the FASB issued ASU 2017-04, "Intangibles - Goodwill and Other," to simplify how all entities assess goodwill impairment by eliminating Step 2 from the goodwill impairment test. As amended, the goodwill impairment test will consist of one step comparing the fair value of a reporting unit with its carrying amount. An entity should recognize a goodwill impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. The standard is effective for non-public business entities for fiscal years beginning after December 15, 2021 and Pro Mujer is currently evaluating the impact of the pending adoption of ASU 2017-04.

### **(v) Foreign Currency Translation**

The United States Dollar is the functional currency for Pro Mujer's worldwide operations. Transactions in currencies other than Dollars are translated to the respective functional currencies of Pro Mujer's foreign operations at exchange rates at the dates of the transactions. Current assets and liabilities denominated in non-U.S. currency are translated into Dollars at the exchange rate in effect at the date of the consolidated statement of financial position. Foreign currency differences arising on foreign currency transactions and translation at year end are recognized in the consolidated statements of activities. Currency translation adjustments for 2016 and 2015 amounted to \$1,109,831 and \$3,558,178, respectively, and are reflected in the consolidated statements of activities.

### **(w) Operational Risk**

#### *Market Risk*

Market risk is defined as external influences, generally outside of the control of Pro Mujer's executive management, but which can be identified, assessed and mitigating actions put in place to reduce any adverse impact.

# Pro Mujer International

## Notes to Consolidated Financial Statements

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### *Credit Risk*

Credit risk is the potential for financial loss resulting from the failure of a client or counterparty to honor its financial or contractual obligations. Credit risk is principally from Pro Mujer's microfinance activity.

Pro Mujer takes on exposure to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due. Allowances for impairment are accounted for where there is objective evidence that the loans and advances to customers are impaired. Refer to Note 4 for more information.

Pro Mujer's loan portfolio is made up entirely of loans made to individuals and groups of individuals for a specific purpose.

### *Interest Rate Risk*

Interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in the market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates.

Pro Mujer takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins may increase as a result of such changes, but may reduce or create losses in the event that unexpected movements arise. Management sets limits on the level of mismatch of interest rate re-pricing that may be undertaken, which is monitored monthly.

The loans receivable, as well as notes payable, are at fixed interest rates. The loans receivable mature much faster than the related borrowings, a fact that allows Pro Mujer to adjust the fixed interest of its receivables to market conditions.

As part of its financing strategy, Pro Mujer also seeks to attract longer term, fixed rate financing.

### *Currency Risk*

Pro Mujer is exposed to currency risk through transactions in foreign currencies against the US Dollar. There is also a statement of financial position risk that the net monetary liabilities in foreign currencies will take a higher value when translated into US Dollars as a result of foreign currency movements. Management actively monitors currency risk exposure and has a strategy in place to mitigate currency risk in each country.

### *Operational Environment Risk*

Within the last year, the banking sector faced a sovereign debt crisis triggered by significant fiscal disequilibria and large public debt positions in several countries.

The ongoing fears that the deteriorating financial conditions could contribute, at a later stage, to a further retrenchment in confidence prompted coordinated efforts of governments and central banks to adopt special measures aimed at countering the vicious circle of growing risk aversion and to helping restore normal market functioning.

The identification and valuation of investments influenced by the illiquid market conditions, the determination of compliance with debt agreements and other contract covenants, and the evaluation of significant uncertainties, including uncertainties associated with an entity's ability to continue as a going concern for a reasonable period of time, bring their own challenges. The effects of these on the financial markets have been seen in the form of volatility of the foreign exchange rates and an increase in the country's credit default swap.

# Pro Mujer International

## Notes to Consolidated Financial Statements

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The debtors of Pro Mujer may also be affected by the lower liquidity and solvency situations, which could in turn impact their ability to repay their outstanding loans. Deteriorating operating conditions for customers may also have an impact on the management of cash flow forecasts and assessments of the impairment of financial and non-financial assets. To the extent that information is available, management has reflected revised estimates of expected future cash flows in its impairment assessment.

Management is unable to predict all development which could have an impact on the foreign financial institutions sector and, consequently, what effect, if any, they could have on these consolidated financial statements.

### *Liquidity Risk*

Liquidity risk is the risk that a company will be unable to meet its net funding requirements.

Liquidity risk can be caused by market disruptions or credit downgrades, which may cause certain sources of funding to dry up immediately. To mitigate this risk, management has diversified funding sources and assets are managed with a liquidity approach, maintaining a healthy balance of cash, cash equivalents, and readily marketable securities. Management monitors the maturity profile of its financial assets and liabilities to ensure that adequate liquidity is maintained. The average loan term is less than 12 months.

### **(x) Reclassifications**

Certain prior year balances have been reclassified to be consistent with the current year financial statement presentation.

## **3. Investments and Fair Value Measurements**

Investments at cost and respective fair value consist of the following at December 31, 2016:

	Cost	Fair Value
Money market funds	\$ 113,356	\$ 117,251
Equity securities	123,692	123,692
Mutual funds	1,073,232	1,090,728
Certificates of deposit	114,759	114,759
	<b>\$1,425,039</b>	<b>\$1,446,430</b>

Investment income, net consists of the following:

### *December 31, 2016*

Net realized gains	\$1,670
Net unrealized gains	4,533
	<b>\$6,203</b>

# Pro Mujer International

## Notes to Consolidated Financial Statements

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Investments at cost and respective fair value consist of the following at December 31, 2015:

	Cost	Fair Value
Money market funds	\$ 65,968	\$ 65,968
Equity securities	82,977	82,977
Mutual funds	181,608	191,373
Certificates of deposit	268,108	268,108
	<hr/>	<hr/>
	\$598,661	\$608,426

Investment income, net consists of the following:

*December 31, 2015*

Net realized gains	\$ (6,436)
Net unrealized loss	31,226
	<hr/>
	\$24,790

Pro Mujer's assets recorded at fair value have been categorized based upon a fair value hierarchy in accordance with professional standards. See Note 2 for a discussion of Pro Mujer's policies regarding this hierarchy. A description of the valuation techniques applied to Pro Mujer's major categories of assets and liabilities measured at fair value are as follows:

### *Money Market Funds*

Money market deposit accounts are valued at cost plus interest, which approximates fair value and are classified as Level 1.

### *Equities*

These investments are priced using nationally recognized pricing services based on observable market data and are classified as Level 1.

### *Certificates of Deposit*

Certificates of deposit are valued at the last reported value by the banking institution and are classified as Level 1.

### *Mutual Funds*

Mutual funds are valued at the last reported net asset value ("NAV") of shares held by Pro Mujer at year-end and are classified as Level 1.

# Pro Mujer International

## Notes to Consolidated Financial Statements

Pro Mujer had no financial assets and liabilities that were measured at fair value on a non-recurring basis during the years ended December 31, 2016 and 2015. In addition, there were no transfers between levels during the years ended December 31, 2016 and 2015.

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Total at December 31, 2016
Investments at fair value:		
Money market funds	\$ 117,251	\$ 117,251
Equity securities	123,692	123,692
Mutual funds	1,090,728	1,090,728
Certificates of deposit	114,759	114,759
<b>Total investments at fair value</b>	<b>\$1,446,430</b>	<b>\$1,446,430</b>

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Total at December 31, 2015
Investments at fair value:		
Money market funds	\$ 65,968	\$ 65,968
Equity securities	82,977	82,977
Mutual funds	191,373	191,373
Certificates of deposit	268,108	268,108
<b>Total investments at fair value</b>	<b>\$608,426</b>	<b>\$608,426</b>

#### 4. Loans Receivable and Allowance for Loan Losses

Loans receivable include loans made by Pro Mujer to low-income individuals or families in Argentina, Bolivia, Mexico, Nicaragua and Peru.

Following is an analysis of the change in the allowance accounts for the year ended December 31, 2016:

##### *Year ended December 31, 2016*

Allowance for doubtful accounts:	
Balance at January 1, 2016	\$ 5,821,215
Credit loss provision for the year:	
Charges	6,913,470
Amounts written off	(2,247,930)
Effect of foreign currency movements	(3,070,507)
<b>Balance at December 31, 2016</b>	<b>\$ 7,416,248</b>

# Pro Mujer International

## Notes to Consolidated Financial Statements

### Year ended December 31, 2016

Total loan principal	\$142,200,690
Allowance for loan losses	(7,416,248)
<b>Total loans receivable, net</b>	<b>\$134,784,442</b>

Following is an analysis of the change in the allowance accounts for the year ended December 31, 2015:

### Year ended December 31, 2015

Allowance for doubtful accounts:	
Balance at January 1, 2015	\$ 3,787,519
Credit loss provision for the year:	
Charges	5,872,201
Amounts written off	(3,840,219)
Effect of foreign currency movements	1,714
<b>Balance at December 31, 2015</b>	<b>\$ 5,821,215</b>

### Year ended December 31, 2015

Total loan principal	\$135,166,005
Allowance for loan losses	(5,821,215)
<b>Total loans receivable, net</b>	<b>\$129,344,790</b>

Impaired loans are loans for which Pro Mujer determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan agreement.

On a monthly basis, Pro Mujer adjusts an allowance for doubtful accounts that represents the best estimate of probable or expected losses in the loan portfolio. Pro Mujer maintains provisions for uncollectible accounts in two types: Generic and Specific.

Generic: Pro Mujer maintains a generic provision in allowance for bad debt equivalent up to 2% of the loan portfolio, which was determined by management based on historical data.

Specific: The specific provision is adjusted at period end based on the number of days of the actual past due loan amounts and applying a percentage based on the expected loan losses as follows:

Category	Days Past Due	Provision %
I	(≤) 5 days	1%
II	6 and 30 days	5
III	31 and 60	20
IV	61 and 90	50
V	(≥) 91 days	100

In regulated countries like Bolivia and Nicaragua, other reserves can be constituted for credit risk as instructed by the local regulator.

Refer to Note 2(j) for the write-off policy.

# Pro Mujer International

## Notes to Consolidated Financial Statements

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### 5. Grants and Pledges Receivable, Net

Grants receivable consist of awards from various foundations and corporations. Pledges receivable consist of commitments made to Pro Mujer from individuals. All payments are expected to be collected during the following 12 months, unless otherwise stipulated by the donor. Total gross grants receivable at December 31, 2016 were \$566,072. Total gross grants receivable and pledges receivable at December 31, 2015 were \$1,480,428 and \$59,127, respectively.

The net present value of grants and pledges receivable at December 31, 2016 and 2015 is as follows:

<i>Year ended December 31,</i>	<b>2016</b>	<b>2015</b>
Total grants receivable	<b>\$566,072</b>	\$1,480,428
Total pledges receivable	-	59,127
Discount	-	(13,223)
Net present value of grants and pledges receivables	<b>\$566,072</b>	\$1,526,332

# Pro Mujer International

## Notes to Consolidated Financial Statements

### 6. Property and Equipment, Net

As of December 31, 2016, property and equipment, net consisted of the following:

	Land	Buildings and Offices	Leasehold Improvements	Computer Equipment	Furniture and Office Equipment	Vehicles	Other	Total
Cost balance, January 1, 2016	\$300,409	\$1,753,668	\$1,264,692	\$3,723,317	\$4,247,246	\$1,476,822	\$208,320	\$12,974,474
Acquisitions	-	-	176,018	508,384	180,220	129,522	9,838	1,003,982
Disposals	-	-	(24,860)	(68,563)	(106,418)	(76,878)	(8,351)	(285,070)
Currency translation	8,144	21,282	(59,951)	8,906	27,787	14,377	-	20,545
Cost balance, December 31, 2016	308,553	1,774,950	1,355,899	4,172,044	4,348,835	1,543,843	209,807	13,713,931
Accumulated depreciation balance, January 1, 2016	-	350,635	700,088	2,874,420	2,307,329	1,037,871	77,578	7,347,921
Depreciation	-	53,631	371,377	474,348	387,550	143,917	15,731	1,446,554
Disposals	-	-	(18,282)	(66,016)	(42,220)	(63,742)	(2,403)	(192,663)
Currency translation	-	6,563	(59,951)	20,283	6,772	15,583	-	(10,750)
Accumulated depreciation balance, December 31, 2016	-	410,829	993,232	3,303,035	2,659,431	1,133,629	90,906	8,591,062
Property and equipment, net, December 31, 2016	\$308,553	\$1,364,121	\$ 362,667	\$ 869,009	\$1,689,404	\$ 410,214	\$118,901	\$ 5,122,869

# Pro Mujer International

## Notes to Consolidated Financial Statements

As of December 31, 2015, property and equipment, net consisted of the following:

	Land	Buildings and Offices	Leasehold Improvements	Computer Equipment	Furniture and Office Equipment	Vehicles	Other	Total
Balance, January 1, 2015	\$291,418	\$1,730,177	\$1,583,215	\$3,433,717	\$4,218,333	\$1,422,436	\$212,418	\$12,891,714
Acquisitions	-	-	328,209	340,912	147,741	91,559	130	908,551
Disposals	-	-	(646,732)	(64,683)	(145,519)	(53,767)	(4,228)	(914,929)
Effect of foreign currency movements	8,991	23,491	-	13,371	26,691	16,594	-	89,138
<b>Total</b>	<b>300,409</b>	<b>1,753,668</b>	<b>1,264,692</b>	<b>3,723,317</b>	<b>4,247,246</b>	<b>1,476,822</b>	<b>208,320</b>	<b>12,974,474</b>
Balance, January 1, 2015	-	290,831	914,332	2,359,618	1,977,164	898,817	61,248	6,502,010
Depreciation and amortization	-	54,445	375,366	534,850	407,333	164,379	17,397	1,553,770
Disposals	-	-	(589,610)	(37,214)	(95,813)	(40,061)	(1,067)	(763,765)
Effect of foreign currency movements	-	5,359	-	17,166	18,645	14,736	-	55,906
<b>Total accumulated depreciation and amortization</b>	<b>-</b>	<b>350,635</b>	<b>700,088</b>	<b>2,874,420</b>	<b>2,307,329</b>	<b>1,037,871</b>	<b>77,578</b>	<b>7,347,921</b>
<b>Property and equipment, net, December 31, 2015</b>	<b>\$300,409</b>	<b>\$1,403,033</b>	<b>\$ 564,604</b>	<b>\$ 848,897</b>	<b>\$1,939,917</b>	<b>\$ 438,951</b>	<b>\$130,742</b>	<b>\$ 5,626,553</b>

# Pro Mujer International

## Notes to Consolidated Financial Statements

### 7. Intangible Assets, Net

The composition of the intangible assets, net at December 31, 2016 is as follows:

#### *December 31, 2016*

	Total	Software	Licenses
Gross balance, January 1, 2016	\$2,724,367	\$436,770	\$2,287,597
Acquisitions	239,972	38,186	201,786
Disposals	(93,548)	(75,448)	(18,100)
Currency translation	(125,878)	-	(125,878)
Gross balance, December 31, 2016	2,744,913	399,508	2,345,405
Accumulated amortization balance, January 1, 2016	1,676,792	330,026	1,346,766
Amortization	319,891	42,617	277,274
Disposals	(46,708)	(28,608)	(18,100)
Currency translation	(33,350)	-	(33,350)
Accumulated amortization balance, December 31, 2016	1,916,625	344,035	1,572,590
Intangible assets, net, December 31, 2016	\$ 828,288	\$ 55,473	\$ 772,815

The composition of the intangible assets, net at December 31, 2015 is as follows:

#### *December 31, 2015*

	Total	Software	Licenses
Gross balance, January 1, 2015	\$2,514,469	\$ 913,153	\$1,601,316
Acquisitions	313,754	183,821	129,933
Disposals	(119,188)	(47,462)	(71,726)
Currency translation	15,332	-	15,332
Gross balance, December 31, 2015	2,724,367	1,049,512	1,674,855
Accumulated amortization balance, January 1, 2015	1,407,124	707,451	699,673
Amortization	382,793	212,218	170,575
Disposals	(125,276)	(53,550)	(71,726)
Currency translation	12,151	(2,791)	14,942
Accumulated amortization balance, December 31, 2015	1,676,792	863,328	813,464
Intangible assets, net, December 31, 2015	\$1,047,575	\$ 186,184	\$ 861,391

# Pro Mujer International

## Notes to Consolidated Financial Statements

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### 8. Income Taxes

Income tax expense of \$3,280,730 for 2016 and \$1,098,837 for 2015, has been reported as a separate line item in the accompanying consolidated statements of activities for those entities that are subject to income taxes (Pro Mujer - Mexico, Pro Mujer - Bolivia, Pro Mujer - Nicaragua and PMI - Peru).

As of December 31, 2016, the Superintendencia Nacional de Administracion Tributaria (“SUNAT”) (Peruvian Internal Revenue Service) has not yet approved PMI - Peru’s request to renew its registration at its Registry of income tax exempted entities. PMI - Peru, with the assistance of legal counsel, is vigorously contesting SUNAT’s position of revocation of its exempted entity income tax registration and, through December 31, 2016, has been successful in having the request for payment of the 2007 and 2008 income taxes suspended pending the outcome of a hearing on the matter before the Tax Tribunal.

As of December 31, 2016 and 2015, PMI - Peru has recorded a liability of \$2,358,020 and \$1,745,837, respectively, as a tax liability which is included as other long-term liabilities in the consolidated statements of financial position. PMI - Peru incurred a tax expense in 2016 and 2015 of \$579,877 and \$612,350, respectively.

PMI - Nicaragua submits its annual income tax declaration without any payment of such tax, based on the Supreme Court of Justice or Nicaragua ruling number 141 dated October 14, 2003. According to this court ruling, the payment of the income tax is inapplicable to non-profit associations, because it is considered unconstitutional, since the profit is generated when there is distribution of dividends among the shareholders, which is not the case for these kind of associations. In addition, Nicaraguan Law 822 (Ley de Concertación Tributaria), once more establishes that nonprofit associations, foundations, federations and confederations, which have legal personality, are exempt from income taxes.

Notwithstanding the foregoing, an appeal is pending before the Supreme Court of Justice on the issuance of the certificate of tax exemption in favor of PMI - Nicaragua which has not been issued by the General Directorate of Taxes in its favor since 2014. However, to this date, PMI - Nicaragua has a certificate of good standing issued by the General Directorate of Taxes. Such certificate is issued exclusively to institutions that are up to date in the payment of their taxes.

There are no other uncertain tax positions which require disclosure or recognition within the consolidated financial statements with respect to the other entities.

### 9. Guarantees Payable

As of December 31, 2016, guarantees payable amounted to \$5,316,029. In Peru, PMI - Peru collects and maintains savings deposits from clients, which are held in a bank account with Banco de Crédito de Peru (“BCP”). The funds are comprised primarily of the amount that clients must submit to the institution as collateral when granting loans. The amounts are equivalent to 10-20 percent of total outstanding loan portfolio, and returned when the client has fulfilled her liability. By order of PMI - Peru management, funds can only be applied to unpaid balances and/or refunds to clients.

During 2016, PMI - Peru contracted with the trustee, La Fiduciaria S.A, to administrate part of the client savings which were put in an escrow account for the amount of \$2,997,865.

The loan agreement signed by PMI - Peru and bills to clients include a clause by which parties agree that PMI - Peru will be responsible for ownership and internal account management where client savings are deposited.

# Pro Mujer International

## Notes to Consolidated Financial Statements

In Mexico, the liability is a liquid guarantee that constitutes 10% of the loan amount, which is provided by Pro Mujer - Mexico. The liquid guarantee is fully reimbursed to the client upon successful repayment of the outstanding loan amount. If the loan is renewed, a new liquid guarantee amount is provided for the new loan. See Note 2(k) for further discussion on restricted cash.

Following is a summary of guarantees payable as of December 31:

<i>December 31,</i>	2016	2015
Pro Mujer - Mexico	\$1,887,670	\$1,829,102
PMI - Peru	3,428,359	3,691,193
	<b>\$5,316,029</b>	<b>\$5,520,295</b>

### 10. Interest Payable

The majority of the note agreements are unsecured and bear interest at rates ranging from 1% to 32%. As of December 31, 2016 and 2015, the interest liability totaled \$2,089,237 and \$1,753,739, respectively. See Note 11 for further discussion on notes payable.

### 11. Notes Payable

Pro Mujer has entered into note agreements with various organizations with the funds being used to further Pro Mujer's mission. As of December 31, 2016 and 2015, the total liability to these organizations aggregated \$105,432,955 and \$86,567,800, respectively. The majority of the note agreements are unsecured.

The notes payable interest rates, maturity years and balances at December 31, 2016 by entity consisted of the following:

	Interest Rate Ranging from	Maturity Dates Ranging from	Total	Eliminations	Balance at December 31, 2016
Pro Mujer - Argentina	2.5 - 32.0%	2017 - 2021	\$ 2,092,125	\$ -	\$ 2,092,125
Pro Mujer - Bolivia	4.0 - 9.6	2017 - 2022	60,331,294	-	60,331,294
Pro Mujer - Mexico	4.2 - 13.5	2017 - 2019	16,129,332	-	16,129,332
PMI - New York	1.0 - 5.0	2017 - 2021	3,682,500	-	3,682,500
Pro Mujer - Nicaragua	6.0 - 17.2	2017 - 2022	16,118,959	(883,164)	15,235,795
PMI - Peru	5.9 - 14.0	2017 - 2018	9,961,909	(2,000,000)	7,961,909
			<b>\$108,316,119</b>	<b>\$(2,883,164)</b>	<b>\$105,432,955</b>

# Pro Mujer International

## Notes to Consolidated Financial Statements

The notes payable interest rates, maturity years and balances at December 31, 2015 by entity consisted of the following:

	Interest Rate Ranging from	Maturity Dates Ranging from	Total	Eliminations	Balance at December 31, 2015
Pro Mujer - Argentina	2.0 - 15.0	2016 - 2019	1,446,258	\$ (567,722)	\$ 878,536
Pro Mujer - Bolivia	4.9 - 6.0	2016 - 2020	59,739,222	(7,010,204)	52,729,018
Pro Mujer - Mexico	4.2 - 13.5	2016 - 2019	12,636,926	-	12,636,926
PMI - New York	1.0 - 5.0%	2016 - 2020	\$ 3,897,500	-	3,897,500
Pro Mujer - Nicaragua	6.0 - 17.2	2016 - 2019	12,087,427	(1,660,136)	10,427,291
PMI - Peru	5.9 - 14.0	2016 - 2018	9,248,529	(3,250,000)	5,998,529
			\$99,055,862	\$(12,488,062)	\$86,567,800

Notes payable activity consisted of the following for the year ended December 31:

<i>Year ended December 31,</i>	<b>2016</b>	<b>2015</b>
Balance at January 1, 2016	\$ 86,567,800	\$ 97,564,803
Notes repaid	(46,976,631)	(52,450,086)
New notes issued	68,176,712	44,949,574
Effect of foreign currency	(2,334,926)	(3,496,491)
Balance at December 31, 2016	\$105,432,955	\$ 86,567,800

Following is a schedule of maturities, by year:

<i>Year ending December 31,</i>	
2017	\$ 58,643,403
2018	29,675,969
2019	10,851,859
2020	4,721,126
2021	813,323
Thereafter	727,275
	105,432,955
Less: Current portion	(58,643,403)
	\$ 46,789,552

Pro Mujer is required to comply with certain covenants under its debt agreements. All such covenants were complied with or waived by the debt holder.

# Pro Mujer International

## Notes to Consolidated Financial Statements

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### 12. Temporarily Restricted Net Assets

Temporarily restricted net assets, which are all restricted for program use, consisted of the following at December 31:

<i>December 31,</i>	<b>2016</b>	<b>2015</b>
PMI - New York	<b>\$1,222,538</b>	\$3,071,291
PMI - Nicaragua	<b>548,242</b>	548,242
Pro Mujer - Nicaragua	-	25,011
PMI - Peru	-	16,146
	<b>\$1,770,780</b>	<b>\$3,660,690</b>

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Temporarily restricted net assets released from donor restrictions by incurring expenses which satisfied the restricted purposes specified by the donors consist of the following for the year ended December 31:

<i>Year ended December 31,</i>	<b>2016</b>	<b>2015</b>
PMI - New York	<b>\$2,856,346</b>	\$4,913,709
PMI - Nicaragua	<b>25,011</b>	-
PMI - Peru	<b>16,146</b>	-
Pro Mujer - Bolivia	-	750,000
Pro Mujer - Argentina	-	80,345
	<b>\$2,897,503</b>	<b>\$5,744,054</b>

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### 13. Permanently Restricted Net Assets

Pro Mujer's endowment consists of donor-restricted endowment funds. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence of donor-imposed restrictions.

The Board of Directors has interpreted UPMIFA and NYPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, Pro Mujer classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA and NYPMIFA.

# Pro Mujer International

## Notes to Consolidated Financial Statements

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In accordance with UPMIFA and NYPMIFA, Pro Mujer considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- the duration and preservation of the fund;
- the purpose of the organization and the donor-restricted endowment fund;
- general economic conditions and the possible effect of inflation and deflation;
- the expected total return from income and the appreciation of investments; and
- investment policies of the organization.
- At both December 31, 2016 and 2015 the endowment fund balance was \$140,873. The endowment fund balance was established during 2004. All contributions to the endowment fund are to remain in perpetuity. Investment income generated by the invested endowment fund may be used to support general operations.
- Endowment is invested in mutual funds at December 31, 2016.

The following table provides a reconciliation of the changes in the schedule of activities for permanently restricted net assets for the year ended December 31, 2016:

### *Year ended December 31, 2016*

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Permanently restricted net assets as of January 1, 2016	\$140,873
Investment income	4,204
Appropriation of endowment assets for expenditures	(4,204)
Permanently restricted net assets as of December 31, 2016	\$140,873

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The following table provides a schedule of activities for permanently restricted net assets for the year ended December 31, 2015:

### *Year ended December 31, 2015*

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Permanently restricted net assets as of January 1, 2015	\$ 384,480
Investment income	15,402
Appropriation of endowment assets for expenditures	(15,402)
Correction of fund designation	(243,607)
Permanently restricted net assets as of December 31, 2015	\$ 140,873

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## 14. Contingencies

Pro Mujer is a party to various legal actions arising out of the normal course of its operations, the final outcome of which cannot presently be determined. Management is of the opinion that the ultimate liability, if any, with respect to all of these matters may not have a material effect on Pro Mujer's financial position.

# Pro Mujer International

## Notes to Consolidated Financial Statements

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Pro Mujer provides capital assistance and training in several developing countries. Pro Mujer also maintains cash accounts as well as loan portfolios in certain of those countries. The future results of those programs could be adversely affected by a number of potential factors, such as currency devaluations or changes in the political climate.

### 15. Retirement Plans

All full-time employees are covered by retirement plans which are in compliance with the laws of each respective country. Based upon the laws and regulations of each country, contributions are made to employee retirement accounts at varying rates.

Retirement expense for the years ended December 31, 2016 and 2015 totaled \$2,828,863 and \$3,488,241, respectively.

### 16. Commitments

#### *Leases of Premises*

Pro Mujer has entered into various operating lease agreements for office space rentals, which expire at various dates through 2022. Certain of these leases include a pro rata share of the rented space real estate taxes and operating costs.

Under U.S. GAAP, lease expense is recognized on a straight-line basis over the term of the respective leases. Rent expense, including utilities, for the years ended December 31, 2016 and 2015 totaled \$3,551,236 and \$3,488,241, respectively.

Future minimum lease payments under the lease agreements are as follows:

#### *Year ending December 31,*

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2017	\$1,508,722
2018	796,827
2019	436,514
2020	302,828
2021	235,020
Thereafter	36,579
	<hr/>
	\$3,316,490

### 17. Related Party Transactions

In the course of business, PMI - New York executes transactions with its branch offices in Argentina, Bolivia, Mexico, Nicaragua and Peru.

As of December 31, 2016 and 2015, PMI - New York was owed a net receivable of \$246,185 and \$422,409, respectively, from these offices, which is included in accounts receivable in the consolidating statements of financial position.

# Pro Mujer International

## Notes to Consolidated Financial Statements

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Following is a summary of the amounts due from (to) each branch office, its related entities and its affiliates:

<i>December 31,</i>	<b>2016</b>	<b>2015</b>
Pro Mujer - Argentina	\$ 163,177	\$214,791
Pro Mujer - Bolivia	321,107	23,899
Pro Mujer - Mexico	(146,847)	(58,253)
Pro Mujer - Mexico NGO	(273)	-
Pro Mujer - Nicaragua	792	(36)
PMI - Nicaragua	(12,997)	-
PMI - Peru	(78,774)	242,008
	<b>\$ 246,185</b>	<b>\$422,409</b>

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PMI - New York receives cost sharing fees from the aforementioned offices. The cost sharing fees are calculated based on a percentage of each office's outstanding loan portfolio on a monthly basis. All cost sharing fee activities are eliminated in consolidation. In 2016, through a debt forgiveness contract agreement between PMI - Peru and PMI - New York, the cost sharing fee of \$622,572 was forgiven.

For the years ended December 31, 2016 and 2015, PMI - New York recognized cost sharing fee revenue of \$3,200,000 and \$3,600,000, respectively, from the aforementioned offices which was eliminated in consolidation.

PMI - New York also provided contributions in 2016 and 2015 totaling \$1,579,442 and \$566,290, respectively, which is included and eliminated in the credit and other program services line of the consolidating schedules of activities.

Following is a summary of the amounts contributed to each branch office, its related entities and its affiliates:

<i>December 31,</i>	<b>2016</b>	<b>2015</b>
Argentina (related)	\$ 427,337	\$ 25,821
Bolivia (related)	215,566	9,621
Mexico (affiliate)	552,663	201,216
Nicaragua (related)	190,868	14,821
Peru (branch office)	193,008	314,811
	<b>\$1,579,442</b>	<b>\$566,290</b>

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### 18. Subsequent Events

In preparing these consolidated financial statements, Pro Mujer has evaluated events and transactions for potential recognition or disclosure through July 6, 2017, the date the consolidated financial statements were issued. No events arose during the period which would require adjustments or additional disclosures.

## Supplementary Information

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**Pro Mujer International**  
**Consolidating Schedule of Financial Position**

December 31, 2016

	Pro Mujer, Inc. Consolidated Entities and Affiliates												Total	
	Pro Mujer, Inc. and Consolidated Entities											Eliminations		
	Pro Mujer, Inc.					Consolidated Disregarded Entities					Affiliates			
	PMI - New York	PMI - Bolivia	PMI - Nicaragua	PMI - Peru	Total	Pro Mujer - Bolivia	Pro Mujer - Argentina	Pro Mujer - Nicaragua	Total	Pro Mujer - Mexico	Pro Mujer - Mexico NGO			
<b>Assets</b>														
<b>Current:</b>														
Cash and cash equivalents	\$ 4,445,956	\$8,780,565	\$1,838,505	\$ 438,627	\$15,503,653	\$ 8,515,450	\$ 350,721	\$ 2,781,603	\$ 27,151,427	\$ 1,162,336	\$39,228	\$ -	\$ 28,352,991	
Restricted cash held in escrow	-	-	-	3,425,244	3,425,244	-	-	-	3,425,244	2,838,974	-	-	6,264,218	
Investments, at fair value	199,639	31,400	-	1,008,340	1,239,379	90,292	114,759	2,000	1,446,430	-	-	-	1,446,430	
Investments in affiliates	5,159,515	-	5,145,914	-	10,305,429	-	-	-	10,305,429	-	-	(10,305,429)	-	
Accounts receivable, net	572,269	6,411	917,372	161,840	1,657,892	85,165	260,182	62,749	2,065,988	265,865	274	(1,307,693)	1,024,434	
Grants and pledges receivable, net, current portion	566,072	-	-	-	566,072	-	-	-	566,072	-	-	-	566,072	
Loans receivable, net	1,940,000	-	-	19,149,661	21,089,661	70,127,677	4,214,379	22,034,669	117,466,386	19,318,056	-	(2,000,000)	134,784,442	
Interest and commissions receivable	145,938	-	71,831	542,310	760,079	1,150,425	126,541	728,124	2,765,169	463,490	-	(217,768)	3,010,891	
Prepaid and other assets	409,832	21,042	5,674	129,670	566,218	814,030	-	66,309	1,446,557	475,153	199	-	1,921,909	
<b>Total Current Assets</b>	<b>13,439,221</b>	<b>8,839,418</b>	<b>7,979,296</b>	<b>24,855,692</b>	<b>55,113,627</b>	<b>80,783,039</b>	<b>5,066,582</b>	<b>25,675,454</b>	<b>166,638,702</b>	<b>24,523,874</b>	<b>39,701</b>	<b>(13,830,890)</b>	<b>177,371,387</b>	
<b>Property and Equipment, Net</b>	<b>120,386</b>	<b>827,243</b>	<b>287,862</b>	<b>1,301,392</b>	<b>2,536,883</b>	<b>1,343,827</b>	<b>78,422</b>	<b>443,555</b>	<b>4,402,687</b>	<b>708,350</b>	<b>11,832</b>	<b>-</b>	<b>5,122,869</b>	
<b>Intangible Assets, Net</b>	<b>720</b>	<b>120</b>	<b>-</b>	<b>645,418</b>	<b>646,258</b>	<b>73,655</b>	<b>41,214</b>	<b>14,254</b>	<b>775,381</b>	<b>52,907</b>	<b>-</b>	<b>-</b>	<b>828,288</b>	
<b>Total Assets</b>	<b>\$13,560,327</b>	<b>\$9,666,781</b>	<b>\$8,267,158</b>	<b>\$26,802,502</b>	<b>\$58,296,768</b>	<b>\$82,200,521</b>	<b>\$5,186,218</b>	<b>\$26,133,263</b>	<b>\$171,816,770</b>	<b>\$25,285,131</b>	<b>\$51,533</b>	<b>\$(13,830,890)</b>	<b>\$183,322,544</b>	
<b>Liabilities and Net Assets</b>														
<b>Current Liabilities:</b>														
Accounts payable and accrued liabilities	\$ 557,993	\$1,561,090	\$ 312,363	\$ 1,024,568	\$ 3,456,014	\$ 3,092,958	\$ 396,377	\$ 1,668,855	\$ 8,614,204	\$ 1,242,507	\$ -	\$ (424,529)	\$ 9,432,182	
Income taxes payable	-	-	-	-	-	1,374,086	11,095	376,827	1,762,008	705,604	-	-	2,467,612	
Guarantees payable	-	-	-	3,428,359	3,428,359	-	-	-	3,428,359	1,887,670	-	-	5,316,029	
Interest payable	22,024	-	-	169,546	191,570	1,402,744	128,497	424,210	2,147,021	159,984	-	(217,768)	2,089,237	
Notes payable, current portion	2,200,000	-	-	6,709,558	8,909,558	36,986,052	681,469	4,786,894	51,363,973	9,279,430	-	(2,000,000)	58,643,403	
<b>Total Current Liabilities</b>	<b>2,780,017</b>	<b>1,561,090</b>	<b>312,363</b>	<b>11,332,031</b>	<b>15,985,501</b>	<b>42,855,840</b>	<b>1,217,438</b>	<b>7,256,786</b>	<b>67,315,565</b>	<b>13,275,195</b>	<b>-</b>	<b>(2,642,297)</b>	<b>77,948,463</b>	
<b>Long-Term Notes Payable, Less Current Portion</b>	<b>1,482,500</b>	<b>-</b>	<b>-</b>	<b>3,252,348</b>	<b>4,734,848</b>	<b>23,345,242</b>	<b>1,410,656</b>	<b>11,332,065</b>	<b>40,822,811</b>	<b>6,849,905</b>	<b>-</b>	<b>(883,164)</b>	<b>46,789,552</b>	
<b>Other Long-Term Liabilities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,358,020</b>	<b>2,358,020</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,358,020</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,358,020</b>	
<b>Total Liabilities</b>	<b>4,262,517</b>	<b>1,561,090</b>	<b>312,363</b>	<b>16,942,399</b>	<b>23,078,369</b>	<b>66,201,082</b>	<b>2,628,094</b>	<b>18,588,851</b>	<b>110,496,396</b>	<b>20,125,100</b>	<b>-</b>	<b>(3,525,461)</b>	<b>127,096,035</b>	
<b>Commitments and Contingencies</b>														
<b>Net Assets:</b>														
Unrestricted	7,934,399	8,105,691	7,406,553	9,860,103	33,306,746	15,999,439	2,558,124	7,544,412	59,408,721	5,160,031	51,533	(10,305,429)	54,314,856	
Temporarily restricted	1,222,538	-	548,242	-	1,770,780	-	-	-	1,770,780	-	-	-	1,770,780	
Permanently restricted	140,873	-	-	-	140,873	-	-	-	140,873	-	-	-	140,873	
<b>Total Net Assets</b>	<b>9,297,810</b>	<b>8,105,691</b>	<b>7,954,795</b>	<b>9,860,103</b>	<b>35,218,399</b>	<b>15,999,439</b>	<b>2,558,124</b>	<b>7,544,412</b>	<b>61,320,374</b>	<b>5,160,031</b>	<b>51,533</b>	<b>(10,305,429)</b>	<b>56,226,509</b>	
<b>Total Liabilities and Net Assets</b>	<b>\$13,560,327</b>	<b>\$9,666,781</b>	<b>\$8,267,158</b>	<b>\$26,802,502</b>	<b>\$58,296,768</b>	<b>\$82,200,521</b>	<b>\$5,186,218</b>	<b>\$26,133,263</b>	<b>\$171,816,770</b>	<b>\$25,285,131</b>	<b>\$51,533</b>	<b>\$(13,830,890)</b>	<b>\$183,322,544</b>	

**Pro Mujer International**  
**Consolidating Schedule of Financial Position**

December 31, 2015

	Pro Mujer, Inc. Consolidated Entities and Affiliates												
	Pro Mujer, Inc. and Consolidated Entities											Eliminations	
	Pro Mujer, Inc.				Consolidated Disregarded Entities				Affiliates				
	PMI - New York	PMI - Bolivia	PMI - Nicaragua	PMI - Peru	Total	Pro Mujer - Bolivia	Pro Mujer - Argentina	Pro Mujer - Nicaragua	Total	Pro Mujer - Mexico	Pro Mujer - Mexico NGO		
<b>Assets</b>													
<b>Current:</b>													
Cash and cash equivalents	\$ 6,034,105	\$1,356,090	\$ 855,314	\$ 395,527	\$ 8,641,036	\$ 2,816,065	\$ 144,358	\$ 1,524,245	\$ 13,125,704	\$ 623,479	\$64,264	\$ -	\$ 13,813,447
Restricted cash held in escrow	-	-	-	3,691,193	3,691,193	-	-	-	3,691,193	395,284	-	-	4,086,477
Investments, at fair value	257,340	31,400	-	252,264	541,004	49,577	15,845	2,000	608,426	-	-	-	608,426
Investments in affiliates	-	-	5,403,207	-	5,403,207	-	-	-	5,403,207	-	-	(5,403,207)	-
Accounts receivable, net	557,025	7,014,866	1,740,930	88,595	9,401,416	162,414	63,877	51,632	9,679,339	138,033	273	(9,347,162)	470,483
Grants and pledges receivable, net, current portion	1,085,560	-	-	-	1,085,560	-	-	-	1,085,560	-	-	-	1,085,560
Loans receivable, net	3,652,835	-	-	19,086,686	22,739,521	71,371,218	2,988,689	18,198,798	115,298,226	17,812,375	-	(3,765,811)	129,344,790
Interest and commissions receivable	77,047	-	82,713	559,090	718,850	1,195,656	83,407	574,881	2,572,794	446,332	-	(159,931)	2,859,195
Prepaid and other assets	511,758	13,634	23,694	329,606	878,692	459,080	-	24,585	1,362,357	248,660	2	-	1,611,019
<b>Total Current Assets</b>	<b>12,175,670</b>	<b>8,415,990</b>	<b>8,105,858</b>	<b>24,402,961</b>	<b>53,100,479</b>	<b>76,054,010</b>	<b>3,296,176</b>	<b>20,376,141</b>	<b>152,826,806</b>	<b>19,664,163</b>	<b>64,539</b>	<b>(18,676,111)</b>	<b>153,879,397</b>
<b>Long-Term Grants and Pledges Receivable, Net, Less Current Portion</b>	<b>440,772</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>440,772</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>440,772</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>440,772</b>
<b>Property and Equipment, Net</b>	<b>169,779</b>	<b>882,541</b>	<b>273,759</b>	<b>1,470,706</b>	<b>2,796,785</b>	<b>1,528,532</b>	<b>41,176</b>	<b>488,709</b>	<b>4,855,202</b>	<b>755,770</b>	<b>15,581</b>	<b>-</b>	<b>5,626,553</b>
<b>Intangible Assets, Net</b>	<b>61,035</b>	<b>313</b>	<b>-</b>	<b>820,751</b>	<b>882,099</b>	<b>79,441</b>	<b>40,338</b>	<b>5,371</b>	<b>1,007,249</b>	<b>40,326</b>	<b>-</b>	<b>-</b>	<b>1,047,575</b>
<b>Total Assets</b>	<b>\$12,847,256</b>	<b>\$9,298,844</b>	<b>\$8,379,617</b>	<b>\$26,694,418</b>	<b>\$57,220,135</b>	<b>\$77,661,983</b>	<b>\$3,377,690</b>	<b>\$20,870,221</b>	<b>\$159,130,029</b>	<b>\$20,460,259</b>	<b>\$80,120</b>	<b>\$(18,676,111)</b>	<b>\$160,994,297</b>
<b>Liabilities and Net Assets</b>													
<b>Current Liabilities:</b>													
Accounts payable and accrued liabilities	\$ 542,271	\$1,285,985	\$ 359,033	\$ 1,351,330	\$ 3,538,619	\$ 2,819,102	\$ 504,550	\$ 1,308,937	\$ 8,171,208	\$ 947,510	\$ 1,559	\$ (541,192)	\$ 8,579,085
Income taxes payable	-	-	-	-	-	374,288	4,603	20,133	399,024	134,901	-	-	533,925
Guarantees payable	-	-	-	3,691,193	3,691,193	-	-	-	3,691,193	1,829,102	-	-	5,520,295
Interest payable	12,224	-	-	214,168	226,392	1,093,922	99,419	378,292	1,798,025	199,193	171	(243,650)	1,753,739
Notes payable, current portion	1,120,000	-	-	5,939,593	7,059,593	40,962,933	734,411	4,392,221	53,149,158	5,057,377	-	(12,488,062)	45,718,473
<b>Total Current Liabilities</b>	<b>1,674,495</b>	<b>1,285,985</b>	<b>359,033</b>	<b>11,196,284</b>	<b>14,515,797</b>	<b>45,250,245</b>	<b>1,342,983</b>	<b>6,099,583</b>	<b>67,208,608</b>	<b>8,168,083</b>	<b>1,730</b>	<b>(13,272,904)</b>	<b>62,103,957</b>
<b>Long-Term Notes Payable, Less Current Portion</b>	<b>2,777,500</b>	<b>-</b>	<b>-</b>	<b>3,308,936</b>	<b>6,086,436</b>	<b>18,776,289</b>	<b>711,847</b>	<b>7,695,206</b>	<b>33,269,778</b>	<b>7,579,549</b>	<b>-</b>	<b>-</b>	<b>40,849,327</b>
<b>Other Long-Term Liabilities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,745,799</b>	<b>1,745,799</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,745,799</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,745,799</b>
<b>Total Liabilities</b>	<b>4,451,995</b>	<b>1,285,985</b>	<b>359,033</b>	<b>16,251,019</b>	<b>22,348,032</b>	<b>64,026,534</b>	<b>2,054,830</b>	<b>13,794,789</b>	<b>102,224,185</b>	<b>15,747,632</b>	<b>1,730</b>	<b>(13,272,904)</b>	<b>104,700,643</b>
<b>Commitments and Contingencies</b>													
<b>Net Assets:</b>													
Unrestricted	5,183,097	8,012,859	7,472,342	10,427,253	31,095,551	13,635,449	1,322,860	7,050,421	53,104,281	4,712,627	78,390	(5,403,207)	52,492,091
Temporarily restricted	3,071,291	-	548,242	16,146	3,635,679	-	-	25,011	3,660,690	-	-	-	3,660,690
Permanently restricted	140,873	-	-	-	140,873	-	-	-	140,873	-	-	-	140,873
<b>Total Net Assets</b>	<b>8,395,261</b>	<b>8,012,859</b>	<b>8,020,584</b>	<b>10,443,399</b>	<b>34,872,103</b>	<b>13,635,449</b>	<b>1,322,860</b>	<b>7,075,432</b>	<b>56,905,844</b>	<b>4,712,627</b>	<b>78,390</b>	<b>(5,403,207)</b>	<b>56,293,654</b>
<b>Total Liabilities and Net Assets</b>	<b>\$12,847,256</b>	<b>\$9,298,844</b>	<b>\$8,379,617</b>	<b>\$26,694,418</b>	<b>\$57,220,135</b>	<b>\$77,661,983</b>	<b>\$3,377,690</b>	<b>\$20,870,221</b>	<b>\$159,130,029</b>	<b>\$20,460,259</b>	<b>\$80,120</b>	<b>\$(18,676,111)</b>	<b>\$160,994,297</b>

**Pro Mujer International**  
**Consolidating Schedule of Activities**

Year ended December 31, 2016

	Pro Mujer, Inc. Consolidated Entities and Affiliates												Total
	Pro Mujer, Inc. and Consolidated Entities											Eliminations	
	Pro Mujer, Inc.				Consolidated Disregarded Entities				Affiliates				
	PMI - New York	PMI - Bolivia	PMI - Nicaragua	PMI - Peru	Total	Pro Mujer - Bolivia	Pro Mujer - Argentina	Pro Mujer - Nicaragua	Total	Pro Mujer - Mexico	Pro Mujer - Mexico NGO		
<b>Operating Revenues:</b>													
Financial revenues:													
Interest and commissions:													
From loans	\$ 244,408	\$ 31,277	\$ 272,294	\$ 7,940,499	\$ 8,488,478	\$23,758,397	\$3,067,274	\$11,814,750	\$47,128,899	\$11,686,515	\$ -	\$ (448,482)	\$58,366,932
From cash and cash equivalents	17	-	13,006	59,361	72,384	8,240	10,596	26,397	117,617	63,445	3	-	181,065
	244,425	31,277	285,300	7,999,860	8,560,862	23,766,637	3,077,870	11,841,147	47,246,516	11,749,960	3	(448,482)	58,547,997
Financial expenses:													
Interest expense	-	-	(7,101)	(1,241,316)	(1,248,417)	(4,358,534)	(411,044)	(2,369,030)	(8,387,025)	(1,705,989)	-	816,518	(9,276,496)
Allowance for loan losses	-	-	-	(760,935)	(760,935)	(1,651,101)	(2,407)	(409,848)	(2,824,291)	(1,193,558)	-	-	(4,017,849)
<b>Financial Revenues, Net</b>	244,425	31,277	278,199	5,997,609	6,551,510	17,757,002	2,664,419	9,062,269	36,035,200	8,850,413	3	368,036	45,253,652
Contributions and other revenue:													
Grants, contributions and pledges	1,817,751	-	82,745	191,495	2,091,991	-	438,564	130,641	2,661,196	785,438	-	(917,058)	2,529,576
Cost share (Note 17)	3,200,000	-	-	-	3,200,000	-	-	-	3,200,000	-	-	(3,200,000)	-
In-kind contributions	201,211	-	-	-	201,211	-	-	-	201,211	-	-	-	201,211
Other program revenue	37,909	2,701,102	573,108	204,808	3,516,927	137,466	246,295	211,600	4,112,288	845,749	-	(839,937)	4,118,100
<b>Total Contributions and Other Revenue (Expense)</b>	5,256,871	2,701,102	655,853	396,303	9,010,129	137,466	684,859	342,241	10,174,695	1,631,187	-	(4,956,995)	6,848,887
<b>Operating Revenues, Net</b>	5,501,296	2,732,379	934,052	6,393,912	15,561,639	17,894,468	3,349,278	9,404,510	46,209,895	10,481,600	3	(4,588,959)	52,102,539
<b>Operating Expenses:</b>													
Program and supporting expenses:													
Credit and other program services	4,647,300	2,882,549	625,803	6,000,882	14,156,534	13,287,379	1,881,928	7,890,437	37,216,278	8,132,521	22,532	(3,966,387)	41,404,944
Management and general	2,132,825	40,181	-	386,024	2,559,030	818,731	84,527	384,790	3,847,078	244,151	-	-	4,091,229
Fundraising and development	2,309,930	-	-	-	2,309,930	-	-	-	2,309,930	-	-	-	2,309,930
<b>Total Operating Expenses</b>	9,090,055	2,922,730	625,803	6,386,906	19,025,494	14,106,110	1,966,455	8,275,227	43,373,286	8,376,672	22,532	(3,966,387)	47,806,103
<b>Change in Net Assets Before Nonoperating Expenses</b>	(3,588,759)	(190,351)	308,249	7,006	(3,463,855)	3,788,358	1,382,823	1,129,283	2,836,609	2,104,928	(22,529)	(622,572)	4,296,436
Income Tax Expense	-	-	-	(579,877)	(579,877)	(1,374,086)	-	(502,714)	(2,456,677)	(824,053)	-	-	(3,280,730)
Translation Adjustment	(45,635)	283,183	(374,038)	7,704	(128,786)	(50,280)	(331,686)	(157,589)	(668,341)	(694,455)	(4,328)	257,293	(1,109,831)
Cost Share Forgiveness (Note 17)	(622,572)	-	-	-	(622,572)	-	-	-	(622,572)	-	-	622,572	-
Transfer of Equity	5,159,515	-	-	-	5,159,515	-	-	-	5,159,515	-	-	(5,159,515)	-
Prior Year Adjustment	-	-	-	(18,129)	(18,129)	-	184,127	-	165,998	(139,018)	-	-	26,980
<b>Change in Net Assets</b>	902,549	92,832	(65,789)	(583,296)	346,296	2,363,992	1,235,264	468,980	4,414,532	447,402	(26,857)	(4,902,222)	(67,145)
<b>Net Assets, Beginning of Year</b>	8,395,261	8,012,859	8,020,584	10,443,399	34,872,103	13,635,447	1,322,860	7,075,432	56,905,842	4,712,629	78,390	(5,403,207)	56,293,654
<b>Net Assets, End of Year</b>	\$ 9,297,810	\$8,105,691	\$7,954,795	\$ 9,860,103	\$35,218,399	\$15,999,439	\$2,558,124	\$ 7,544,412	\$61,320,374	\$ 5,160,031	\$51,533	\$(10,305,429)	\$56,226,509

**Pro Mujer International**  
**Consolidating Schedule of Activities**

Year ended December 31, 2015

	Pro Mujer, Inc. Consolidated Entities and Affiliates												Total
	Pro Mujer, Inc. and Consolidated Entities											Eliminations	
	Pro Mujer, Inc.				Consolidated Disregarded Entities				Affiliates				
	PMI - New York	PMI - Bolivia	PMI - Nicaragua	PMI - Peru	Total	Pro Mujer - Bolivia	Pro Mujer - Argentina	Pro Mujer - Nicaragua	Total	Pro Mujer - Mexico	Pro Mujer - Mexico NGO		
<b>Operating Revenues:</b>													
Financial revenues:													
Interest and commissions:													
From loans	\$ 156,685	\$ 315	\$ 212,051	\$ 8,979,559	\$ 9,348,610	\$20,555,665	\$3,381,888	\$ 9,885,737	\$43,171,900	\$10,132,429	\$ -	\$ (233,935)	\$53,070,394
From cash and cash equivalents	94	-	29,048	49,937	79,079	9,041	1,134	118,275	207,529	50,747	2	-	258,278
	156,779	315	241,099	9,029,496	9,427,689	20,564,706	3,383,022	10,004,012	43,379,429	10,183,176	2	(233,935)	53,328,672
Financial expenses:													
Interest expense	-	-	(3,049)	(1,513,932)	(1,516,981)	(3,869,794)	(520,092)	(2,134,313)	(8,041,180)	(1,353,624)	(159)	516,106	(8,878,857)
Allowance for loan losses	-	-	-	(978,924)	(978,924)	(1,131,541)	(56,229)	(366,873)	(2,533,567)	(788,874)	-	-	(3,322,441)
<b>Financial Revenues, Net</b>	156,779	315	238,050	6,536,640	6,931,784	15,563,371	2,806,701	7,502,826	32,804,682	8,040,678	(157)	282,171	41,127,374
Contributions and other revenue:													
Grants, contributions and pledges	4,521,986	521	231,823	314,811	5,069,141	-	8,444	25,011	5,102,596	138,354	108,096	(519,305)	4,829,741
Cost share (Note 17)	3,600,000	-	-	-	3,600,000	-	-	-	3,600,000	-	-	(3,600,000)	-
In-kind contributions	265,320	-	-	-	265,320	-	-	-	265,320	-	7,210	-	272,530
Other program revenue	(1,466)	2,508,500	516,308	437,325	3,460,667	88,245	222,938	472,147	4,243,997	846,219	-	(898,241)	4,191,975
<b>Total Contributions and Other Revenue</b>	8,385,840	2,509,021	748,131	752,136	12,395,128	88,245	231,382	497,158	13,211,913	984,573	115,306	(5,017,546)	9,294,246
<b>Operating Revenues, Net</b>	8,542,619	2,509,336	986,181	7,288,776	19,326,912	15,651,616	3,038,083	7,999,984	46,016,595	9,025,251	115,149	(4,735,375)	50,421,620
<b>Operating Expenses:</b>													
Credit and other program services	5,450,147	2,686,603	565,327	8,030,224	16,732,301	14,091,037	2,369,038	7,367,869	40,560,245	8,532,723	81,640	(4,618,913)	44,555,695
Management and general	2,103,765	35,204	-	379,123	2,518,092	383,214	54,436	358,953	3,314,695	260,644	-	-	3,575,339
Fundraising and development	1,954,000	-	-	-	1,954,000	-	-	-	1,954,000	-	-	-	1,954,000
<b>Total Operating Expenses</b>	9,507,912	2,721,807	565,327	8,409,347	21,204,393	14,474,251	2,423,474	7,726,822	45,828,940	8,793,367	81,640	(4,618,913)	50,085,034
<b>Change in Net Assets Before Nonoperating Expenses</b>	(965,293)	(212,471)	420,854	(1,120,571)	(1,877,481)	1,177,365	614,609	273,162	187,655	231,884	33,509	(116,462)	336,586
Income Tax Expense	-	-	-	(612,350)	(612,350)	(374,288)	-	(115,044)	(1,101,682)	2,845	-	-	(1,098,837)
Translation Adjustment	(6,843)	271,695	(370,273)	(1,674,784)	(1,780,205)	15	(725,914)	(345,542)	(2,851,646)	(730,058)	(5,606)	29,132	(3,558,178)
Prior Year Adjustment	-	-	-	(27,092)	(27,092)	-	(8,917)	-	(36,009)	(212,843)	-	-	(248,852)
<b>Change in Net Assets</b>	(972,136)	59,224	50,581	(3,434,797)	(4,297,128)	803,092	(120,222)	(187,424)	(3,801,682)	(708,172)	27,903	(87,330)	(4,569,281)
<b>Net Assets, Beginning of Year</b>	9,367,397	7,953,635	7,970,003	13,878,196	39,169,231	12,832,357	1,443,082	7,262,856	60,707,526	5,420,799	50,487	(5,315,877)	60,862,935
<b>Net Assets, End of Year</b>	\$8,395,261	\$8,012,859	\$8,020,584	\$10,443,399	\$34,872,103	\$13,635,449	\$1,322,860	\$7,075,432	\$56,905,844	\$ 4,712,627	\$ 78,390	\$(5,403,207)	\$56,293,654